Danielle Lawrie

Gulfport, FL

Authorized to work in the US for any employer

Work Experience

Bartender/Server

The Boathouse at Breach Inlet-Isle of Palms, SC

January 2024 to September 2024

High end seafood and oyster bar. Summer gig on the beach. High volume, would do about 50-70 covers a night. Also worked rooftop bar and buyout events.

Bartender/Server

Ada's On The River-Alexandria, VA

January 2022 to December 2023

High end meals, spirits and guests. Booked out events, private parties, wine and food classes. Fresh ingredient bar, everything from scratch. No microwaves or freezers in the building. Excellence was expected from everyone to run smoothly.

Sales Consultant

Brothers Services Company-Hampstead, MD

December 2021 to December 2022

Sales residential home remodeling 100k per month

In home, high pressure sales. One call close.

Sales Consultant

Power Home Remodeling Group-Greenbelt, MD

January 2020 to November 2021

Prospecting new clients, presenting products in house, problem solving, price determine, overcome objections, one call close. Present to team on monthly sales, home shows, networking within industry.

Mortgage Loan Officer

Howard Bank Mortgage Lender-Baltimore, MD

January 2017 to December 2019

Education

Bachelor of Science in Sociology/Criminology

Ramapo College of New Jersey - Mahwah, NJ

2012 to 2014

High school diploma

Phillipsburg High School - Phillipsburg, NJ

September 2001 to June 2005