TRAE HOCKMAN

11601 4TH ST N APT 3306,
ST. PETERSBURG FL

239.365.7771

TRAEHOCKMAN@ICLOUD.COM

OBJECTIVE

Seeking an enriching leadership position that allows me to provide quality care to consumers, to include exceptional hospitality and dining services, while enhancing both profit/growth margins and employee satisfaction.

EDUCATION —

Professional Bartending Academy, Richmond, VA
Bartending/Mixology Certification

Virginia College, Richmond VA
Culinary Arts Certification

Virginia State University, Richmond, VA
Business & Hospitality Management

Thomas Dale High School, Richmond, VA
High School Diploma

EXPERIENCE

VICE PRESIDENT • OPERATIONS DIRECTOR • HIGHER ORDER SMOKERS, TAMPA FL
Evaluated the efficiency of business procedures and apply improvements
Managed procurement processes while coordinating resource allocation
Oversaw customer support processes and leveraged them to enhance customer satisfaction
Fostered relationships/agreements with external partners/vendors

GENERAL MANAGER • EAT RESTAURANT PARTNERS • LUCKY AF, RICHMOND VA
Ensured staff follows health and safety regulations
Directed recruitment and training of new employees
Evaluated and enhanced operations and financial performance

CHEF • THE SHAVED DUCK, RICHMOND VA
Guaranteed quality of food service preparation and timely delivery
Enforced safety and sanitation standards in the kitchen
Assembled the menu, based on budget and availability of seasonal ingredients, for banquets and events

BARTENDER • EAT RESTAURANT PARTNERS, RICHMOND VA
Adhered to company standards for serving alcoholic beverages and upheld bar inventory management
Mixing, garnishing and serving alcoholic and non-alcoholic drinks according to company specifications for guests at the bar and in the restaurant

KEY SKILLS —

Positive Attitude
Time Management
Team Building
Budgeting
Organization
Critical Thinking

LEADERSHIP

I am a tenacious, solution-focused leader that is willing to go above and beyond to support staff and customers. In the past I have worked holidays to ensure my team had time off with loved ones, and I still managed to keep up with production. My diligent work ethic and positive character enhances my ability to lead a happy and successful team.

REFERENCES

*Available upon request